

TO: CUWCC Plenary
FROM: Kimberly Yost, Accountant
DATE: December 5, 2016
SUBJECT: September 30, 2016 Financial Report

Recommendation

Accept the Financial Report for the quarter ending September 30, 2016.

Discussion

The 3rd quarter of 2016 closed with a positive increase to net assets of \$54,655 for the quarter and \$125,146 year to date. The budgeted year-to-date increase to net assets was \$15,943, resulting in a \$109,203 positive variance from actual. Some areas of note include:

Balance Sheet

Cash experienced a significant decrease over the quarter by approximately \$91,300 as the annual dues collections has slowed down significantly.

In 2016 a total of \$868,068 in dues have been billed. At the end of the third quarter \$45,423 dues remains uncollected. Staff is working on a collection effort and we are hopeful to collect at least \$20,000 of the outstanding amount. The remaining amount will be written off in December. Please refer to the enclosed dues report for more details.

In addition, using a practice introduced in 2015, dues have been recognized to spread the benefit evenly over the fiscal year by a deferral process. This process provides for a more meaningful comparison of matching revenues and expenses over the course of the year.

Cash Flow Statement

The Cash Flow statement reports a decrease in cash, mostly due to the decline in the collection of dues which is typical in the 3rd and 4th quarters.

Statement of Activities, Budget to Actual

The statement of activities report is formatted to provide actual data for each quarter and to compare actual to budget on a year-to-date basis.

The year to date variance in actual vs. budgeted increase to net assets of \$109,203 is mostly due to the vacancy of the Executive Director and Program Manager positions. Staff benefits were over budgeted in 2016 due to unknown costs at the time of the budgeting process. In addition, the database consultant worked less hours than originally anticipated.

The directed action contract with DWR has now been implemented, however the revenue is still under budget as some of the tasks scheduled in the 3rd quarter have been postponed to 2017.

The H2ouse project, re-envisioned as a collaboration with Save Our Water, was budgeted in March for a total of \$10,855. This project is currently on hold.



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**CA Urban Water Conservation Council
Balance Sheet**

	Current Year 3rd Quarter 09/30/16	Current Year 2nd Quarter 06/30/16	Current Year 1st Quarter 03/31/2016	Prior Year 4th Quarter 12/31/2015
Assets				
<u>Current Assets</u>				
General Operating Account	\$579,316	\$670,623	\$502,017	\$295,715
Operating Reserves	177,869	177,340	176,502	174,449
Petty Cash	50	50	50	50
Accounts Receivable	111,593	153,338	484,832	204,493
Allowance for Doubtful Accounts	(3,000)	(3,000)	(4,902)	(4,902)
Grant Receivable	2,817	0	0	0
Inventory - Publications	4,756	2,751	3,643	4,007
Deposits and Prepaid Expenses	19,481	21,418	11,618	13,813
Total Current Assets	892,882	1,022,520	1,173,760	687,625
<u>Property, Plant & Equipment</u>				
Office Furniture & Equipment	67,537	68,981	68,981	64,006
Website / Database	171,817	171,817	171,817	171,817
Accum Deprec - Office F & E	(63,081)	(63,912)	(63,339)	(62,960)
Accum Deprec - Website/Database	(91,072)	(83,913)	(76,753)	(69,594)
Total Property, Plant & Equipment	85,201	92,973	100,706	103,269
Total Assets	\$978,083	\$1,115,493	\$1,274,466	\$790,894
Liabilities and Net Assets				
<u>Liabilities</u>				
Accounts Payable	\$23,075	\$26,579	\$11,472	\$126,282
Accrued Vacation	4,230	5,616	8,190	4,569
Accrued Payroll & Payroll Tax Payable	2,286	2,554	1,651	7,881
Deferred Rent	10,061	10,669	11,276	11,884
Smart Rebate Deferred Revenue	90,715	100,284	65,893	75,984
Deferred Dues Revenue	215,076	375,369	588,845	0
Deferred Program Revenue	4,675	4,675	4,675	4,675
Total Liabilities	350,118	525,746	692,002	231,275
<u>Net Assets</u>				
Unrestricted Net Assets	269,193	269,493	270,807	202,359
Designated Net Assets (Reserves)*	175,748	175,448	174,133	174,080
Temporarily Restricted Net Assets	57,878	74,315	96,035	114,679
Current Year Change in Net Assets	125,146	70,491	41,489	68,501
Total Net Assets	627,965	589,747	582,464	559,619
Total Liabilities and Net Assets	\$978,083	\$1,115,493	\$1,274,466	\$790,894

* Please note that Designated Net Assets (Reserves) differs from the actual Operating Reserve balance under Current Assets as it excludes unrealized gain/loss and accrued interest on the CD investments. Interest will be posted to Reserves when actually received.

**CALIFORNIA URBAN WATER CONSERVATION COUNCIL
CASH FLOW STATEMENT
FOR THE PERIOD 01/01/2016-09/30/2016**

Cash Flows from Operating Activities:	3RD QTR 09/30/16	2ND QTR 06/30/16	1ST QTR 03/31/2016
Increase (decrease) in net assets	\$54,655	\$29,002	\$41,489
Reconciliation to net cash provided by operating activities:			
Depreciation Expense	7,593	7,732	7,538
Changes in:			
Accounts Receivable	38,928	329,592	(280,339)
Inventory - Publications	(2,005)	892	364
Deposits and Prepaid Expenses	1,937	(9,798)	2,195
Accounts Payable	(3,504)	15,107	(114,810)
Accrued Vacation & Sick	(1,386)	(2,574)	3,621
Accrued Payroll	(268)	903	(6,230)
SMART Rebate Deferred Revenue	(9,569)	34,391	(10,091)
Deferred Rent	(608)	(607)	(608)
Deferred Dues Revenue	(160,293)	(213,476)	588,845
TRNA released in period	(16,437)	(21,720)	(18,644)
Net cash provided (used) by operating activities	<u>(90,957)</u>	<u>169,444</u>	<u>213,330</u>
Cash Flows from Investing Activities:			
Sale of property and equipment	179	0	-
Purchases of property and equipment	0	0	(4,975)
Net cash used by investing activities	<u>179</u>	<u>0</u>	<u>(4,975)</u>
Net increase (decrease) in cash and equivalents	<u>(90,778)</u>	<u>169,444</u>	<u>208,355</u>
Cash, Beginning of Period	<u>848,013</u>	<u>678,569</u>	<u>470,214</u>
Cash, End of Period	<u>\$757,235</u>	<u>\$848,013</u>	<u>\$678,569</u>
General Operating Account	\$579,316	\$670,623	\$502,017
Operating Reserves	177,869	177,340	176,502
Petty Cash	50	50	50
Total Cash	<u>\$ 757,235</u>	<u>\$ 848,013</u>	<u>\$ 678,569</u>

CALIFORNIA URBAN WATER CONSERVATION COUNCIL
STATEMENT OF ACTIVITIES
FOR THE PERIOD 01/01/2016-09/30/2016

	3RD QTR ACTUAL	2ND QTR ACTUAL	1ST QTR ACTUAL	YTD ACTUAL	YTD Budget	VARIANCE FROM BUDGET	Comments
REVENUE							
Membership Dues-Group 1	\$210,026	\$209,480	\$211,052	\$630,558	\$612,056	\$18,502	Unpaid dues will be assessed for uncollectable estimate in 4th qtr.
Membership Dues-Group 2	0	0	2,820	2,820	2,538	282	We anticipate the YTD actual dues revenue will decrease due to write offs
Membership Dues-Group 3	5,209	5,621	5,435	16,265	16,819	(554)	
Grant Revenue	3,198	21,720	18,644	43,562	5,000	38,562	Cost & Savings Study expected to be complete in 2015 but continued in 2016
Contract Revenue	2,817	34,769	7,219	44,805	100,754	(55,949)	Peer 2 Peer revenue was less than anticipated, limited by cost share requirement, DAC tasks rescheduled to 2017
Contributions	13,239	11,000	0	24,239	21,707	2,532	H2ouse, now Save Our Water Collaboration on hold
Sponsorships	0	5,000	0	5,000	0	5,000	Peer 2 Peer Sponsorship received, not budgeted
Publications	2,983	1,710	1,823	6,516	3,860	2,656	
Exhibit Booth Rental	0	2,000	0	2,000	7,500	(5,500)	Les exhibit booths than budgeted at Peer 2 Peer Conference
Workshop/Conference Registration	447	9,583	50	10,080	58,000	(47,920)	Fewer workshops and training took place than anticipated
Plenary Table	0	200	200	400	600	(200)	
SMART Rebates Issued	8,819	13,432	10,529	32,780	27,000	5,780	
SMART Rebate Admin Fee	1,535	3,094	3,439	8,068	9,000	(932)	
Interest Income & unrealized gain/loss	530	988	2,053	3,571	0	3,571	Includes interest and gain/loss accrued on CDs, \$900 interest actually paid
TOTAL REVENUE	248,803	318,597	263,264	830,664	864,834	(34,170)	
EXPENSES							
Membership							
Labor & Salaries	13,734	20,386	25,207	59,327	62,461	(3,134)	ED time spent on Strategic Planning (1st & 2nd qtr), ED vacancy (3rd qtr)
Professional Services	23,173	0	0	23,173	0	23,173	Strategic Planning, facilitator expense
Program Consultants	0	0	0	0	2,070	(2,070)	Membership support consultant budgeted but not yet implemented
Website Maintenance	0	6,249	0	6,249	8,830	(2,581)	
Facility Rental & Charges	0	235	0	235	0	235	
Catering/Food Costs	0	143	477	620	750	(130)	
Staff Travel	1,521	2,264	2,957	6,742	10,028	(3,286)	Less staff travel than anticipated
Group 2 Travel Reimbursement	1,004	950	2,249	4,203	3,650	553	
Telephone-Conference Calls	2,489	2,296	2,486	7,271	8,650	(1,379)	Fewer conference calls than anticipated
Office Supplies	0	0	18	18	0	18	
Printing	100	0	0	100	0	100	
Depreciation Expense	749	749	749	2,247	2,250	(3)	
Total Membership	42,770	33,272	34,143	110,185	98,689	11,496	
Technical Assistance & Training							
Labor & Salaries	5,358	28,126	8,574	42,058	22,811	19,247	More labor for conferences than budgeted
Program Consultants	3,483	8,614	3,681	15,778	27,140	(11,362)	DAC projects not yet fully initiated
Professional Services	403	6,211	0	6,614	7,698	(1,084)	
IT Services	220	69	69	358	0	358	
Database Consultant	0	0	2,969	2,969	6,000	(3,031)	
Facility Rental & Charges	0	11,000	0	11,000	20,500	(9,500)	DAC projects not yet fully initiated
Catering/Food Costs	0	9,067	0	9,067	18,100	(9,033)	DAC projects not yet fully initiated
Speaker Travel	0	0	0	0	5,084	(5,084)	Speaker travel included in professional services above, less than anticipated
Staff Travel	0	3,032	1,178	4,210	8,728	(4,518)	
Group 2 Travel Reimbursement	0	208	0	208	0	208	
Telephone-Conference Calls	0	207	11	218	0	218	
Office Supplies	0	110	0	110	400	(290)	
Cost of Publications Sold	1,908	1,059	1,205	4,172	2,274	1,898	
Printing	0	471	0	471	2,500	(2,029)	
Total Technical Assistance & Training	11,372	68,174	17,687	97,233	121,234	(24,001)	
Database Application							
Labor & Salaries	317	59	283	659	9,419	(8,760)	
Professional Services	0	0	0	0	0	0	
Database Maintenance	0	0	0	0	1,500	(1,500)	
Database Consultant	3,240	7,220	13,087	23,547	51,375	(27,828)	Need for database consultant less than anticipated
Website Maintenance	4,697	4,549	4,597	13,843	14,700	(857)	
Telephone-Conference Calls	0	0	0	0	0	0	
Depreciation Expense	6,410	6,410	6,410	19,230	19,233	(3)	
Total Database Application	14,664	18,238	24,377	57,279	96,227	(38,948)	

CALIFORNIA URBAN WATER CONSERVATION COUNCIL
STATEMENT OF ACTIVITIES
FOR THE PERIOD 01/01/2016-09/30/2016

	3RD QTR ACTUAL	2ND QTR ACTUAL	1ST QTR ACTUAL	YTD ACTUAL	YTD Budget	VARIANCE FROM BUDGET	Comments
Conservation & Research Programs							
Labor & Salaries	16,279	20,676	4,821	41,776	58,498	(16,722)	DAC projects not yet fully initiated
Program Consultants	11,015	21,167	12,816	44,998	30,481	14,517	EBMUD CSANS project, AWE drought study
Website Maintenance	375	375	375	1,125	750	375	
SMART Rebates Issued	8,819	13,432	10,529	32,780	27,000	5,780	
Catering/Food Costs	0	0	0	0	0	0	
Staff Travel	(17)	2,383	0	2,366	750	1,616	
Conferences and Meetings	0	115	0	115	0	115	
Office Supplies	0	0	0	0	250	(250)	
Total Conservation & Research Programs	36,471	58,148	28,541	123,160	117,729	5,431	
Administration							
Labor & Salaries	29,462	40,892	47,301	117,655	158,502	(40,847)	More ED time spent on Strategic Planning than anticipated (1st & 2nd qtr), ED vacancy (3rd qtr)
Payroll Tax	5,363	9,786	8,966	24,115	30,448	(6,333)	Overall labor & salaries less than budgeted
Worker's Compensation	820	916	973	2,709	3,393	(684)	
Employee Medical & Benefits	8,525	6,939	5,826	21,290	39,900	(18,610)	Currently covering three less staff for benefits than budgeted
Employer 401(k) Match	4,232	6,920	5,516	16,668	18,953	(2,285)	
Staff Development	222	184	424	830	3,400	(2,570)	
Professional & Legal Services	315	672	0	987	3,125	(2,138)	
Accounting	7,766	9,310	10,141	27,217	28,000	(783)	
Audit & Tax Preparation	2,600	11,300	2,000	15,900	16,000	(100)	
Payroll & HR Services	1,850	1,810	3,002	6,662	7,617	(955)	
IT Services	3,585	629	6,218	10,432	13,921	(3,489)	Staff transitioned from cloud based service; future costs expected to be under budget
Officer Stipend	2,500	2,500	2,500	7,500	10,000	(2,500)	
Marketing & Outreach	222	222	906	1,350	846	504	
Member Recognition	0	0	0	0	500	(500)	
Membership Dues - In-Kind	846	0	0	846	1,410	(564)	
Staff Travel	650	797	0	1,447	750	697	
Office Rent & Parking	14,099	14,434	14,016	42,549	45,351	(2,802)	Fewer staff parking passes needed
Liability Insurance	1,633	0	2,655	4,288	4,440	(152)	
Equipment Leases & Maintenance	1,191	1,082	1,219	3,492	3,730	(238)	
Telephone	1,236	2,429	1,538	5,203	7,200	(1,997)	
Office Supplies	147	1,058	1,311	2,516	4,700	(2,184)	
Printing	68	232	182	482	1,950	(1,468)	
Postage & Shipping	93	160	304	557	960	(403)	
Dues & Subscriptions	0	0	1,500	1,500	1,750	(250)	
Other Office Expense	1,012	820	150	1,982	1,672	310	
Depreciation Expense	434	573	379	1,386	495	891	
Bad Debt Expense	0	(1,902)	0	(1,902)	6,000	(7,902)	We will evaluate estimated uncollectable dues in the fourth quarter
Publications valuation chg & w/o	0	0	0	0	0	0	
Total Administration	88,871	111,763	117,027	317,661	415,013	(97,352)	
Total Expenses	194,148	289,595	221,775	705,518	848,891	(143,373)	
Total increase in net assets	\$54,655	\$29,002	\$41,489	\$125,146	\$15,943	\$109,203	

**CA Urban Water Conservation Council
As of September 30, 2016**

Schedule of Accounts Receivable

Grouping	Days Old					Total
	0-30 08/31-09/30	31-60 08/01-08/30	61-90 07/02-07/31	91-120 06/02-07/01	120-121+ all prior - 06/01/16	
Group 1	\$0	\$0	\$6,046	\$0	\$30,152	\$36,198
Group 2	0	0	0	0	1,410	1,410
Group 3	0	0	0	0	7,814	7,814
DWR	0	0	36,655	0	29,212	65,867 (a)
Misc	301	0	0	0	100	401
	<u>\$301</u>	<u>\$0</u>	<u>\$42,701</u>	<u>\$0</u>	<u>\$68,688</u>	<u>\$111,690</u>
					Overpayments	(97)
					Total Accounts Receivable as of September 30, 2016	<u>\$111,593</u>

Notes:

(a) \$17,551 DWR retention receivable

Accounts Payable Detail

Description	Amount
Payables related to Strategic Planning	12,045
Misc AP	6,003
Total Accounts Payables as of September 30, 2016	<u>\$18,048</u>

Temporary Restricted Net Assets

H2ouse	39,157
Special Projects	18,721
Total TRNA as of September 30, 2016	<u>\$57,878</u>

Labor and Benefits Summary

Labor and Benefits	YTD Actual	Membership	Technical	Database	Conservation &	Administration
	Totals		Assistance & Training	Application	Research Programs	
Labor & Salaries	\$261,475	\$59,327	\$42,058	\$659	\$41,776	\$117,655
Payroll Tax	24,115	5,472	3,879	61	3,853	10,851
Worker's Comp	2,709	615	436	7	433	1,219
EE Medical & Benefits	21,290	4,831	3,424	54	3,402	9,580
ER 401(k) Match	16,668	3,782	2,681	42	2,663	7,500
Totals	<u>\$326,257</u>	<u>\$74,026</u>	<u>\$52,478</u>	<u>\$822</u>	<u>\$52,126</u>	<u>\$146,805</u>

Actual vs. Budget Analysis

Labor and Benefits	YTD Actual	2016 YTD Budget	Variance
	Labor & Salaries	\$261,475	\$311,690
Payroll Tax	24,115	30,448	(6,333)
Worker's Comp	2,709	3,393	(684)
EE Medical & Benefits	21,290	39,900	(18,610)
ER 401(k) Match	16,668	18,953	(2,285)
Totals	<u>\$326,257</u>	<u>\$404,384</u>	<u>\$(78,127)</u>

**CALIFORNIA URBAN WATER CONSERVATION COUNCIL
1040-000-000 RESERVE ACCOUNT-MORGAN STANLEY
As of September 30, 2016**

DOC #: SM STMT_MTH YR
BATCH 1229

CD NAME	CUSIP	CD Amount	ISSUED DATE	MATURE DATE	Matured	COUPON RATE	INTEREST PAID	MONTH PAID	AMOUNT	INTEREST PAID in 2016
Bank of India New York City NY	06278CY90	20,000.00	4/16/2015	4/27/2016	(20,000.00)	0.50%	maturity		-	99.45
Ally BK Midval UT	02006LQF3	20,000.00	4/16/2015	10/24/2016		0.55%	semi-annual	apr,oct	20,000.00	55.15
Goldman Sachs New York	38148JRM5	20,000.00	4/16/2015	4/24/2017		0.85%	semi-annual	apr,oct	20,000.00	85.23
JP Morgan Chase	48125YBD5	20,000.00	4/16/2015	10/30/2017		1.05%	quarterly	jan, apr, jul, oct	20,000.00	157.65
Goldman Sachs New York	38148JRJ2	20,000.00	4/16/2015	4/24/2018		1.15%	semi-annual	apr,oct	20,000.00	115.32
Cleveland OH	88413QBE7	20,000.00	4/16/2015	10/29/2018		1.20%	semi-annual	apr,oct	20,000.00	120.33
Goldman Sachs New York	38148J5X5	30,000.00	1/12/2016	1/22/2019		1.41%	semi-annual	jan, jul	30,000.00	367.15
Amex Centuron Salt Lake City UT	02587DF78	20,000.00	10/29/2015	11/4/2019		2.00%	semi-annual	may, nov	20,000.00	199.45
									150,000.00	1,199.73

Cash Equivalents

25,747.65

	Monthly Accrual	Accumulated Interest
Accrued Interest		
2015 balance	303.47	303.47
January 2016	86.20	389.67
February 2016	155.41	545.08
March 2016	166.10	711.18
April 2016	(366.76)	344.42
May 2016	(42.69)	301.73
June 2016	152.19	453.92
July 2016	(142.90)	311.02
August 2016	156.61	467.63
September 2016	151.55	619.18
October 2016		619.18
November 2016		619.18
December 2016		619.18

	Monthly unrealized gain/loss	Annual Accumulated gain/loss
Unrealized gain/loss		
2015 balance	(671.80)	(671.80)
January 2016	774.40	102.60
February 2016	495.20	597.80
March 2016	322.80	920.60
April 2016	77.20	997.80
May 2016	382.80	1,380.60
June 2016	57.40	1,438.00
July 2016	120.90	1,558.90
August 2016	(29.40)	1,529.50
September 2016	(26.90)	1,502.60
October 2016		1,502.60
November 2016		1,502.60
December 2016		1,502.60

Account Balance before deposit

177,869.43

CALIFORNIA URBAN WATER CONSERVATION COUNCIL
2015 DUES MEMBERSHIP BILLED AND PAID
AS OF OCTOBER 31, 2016

Member Name	Inv. Amount	Payment	In-Kind	Write Off	Date Paid	Balance
GROUP 1 DUES						
Alameda County Water District	6,048.64	6,048.64			3/14/2016	-
Apple Valley Ranchos Water Co.	3,341.30	3,341.30			6/2/2016	-
Atascadero Mutual Water Co.	2,896.00	2,896.00			5/16/2016	-
Bear Valley Community Services	1,319.58	1,319.58			4/25/2016	-
Bellflower-Somerset Water Co.	2,749.76	2,749.76			3/14/2016	-
Calaveras County WD	2,841.53					2,841.53
California Water Service Co.	25,756.83	25,756.83			6/21/2016	-
Calleguas Municipal WD	8,006.00	8,006.00			6/21/2016	-
Camrosa Water District	3,123.22	3,123.22			3/23/2016	-
Carlsbad Municipal Water District*	3,661.90	3,661.90			4/25/2016	-
Carpinteria Valley WD	2,649.85	2,649.85			4/11/2016	-
Casitas Municipal WD	1,681.96	1,681.96			3/8/2016	-
Castaic Lake Water Agency	3,280.00	3,280.00			3/14/2016	-
Citrus Heights Water District	3,273.52	3,273.52			3/8/2016	-
City of Benicia	2,927.84	2,927.84			3/8/2016	-
City of Big Bear Lake	2,870.89	2,870.89			3/8/2016	-
City of Brentwood	3,226.93	3,226.93			3/16/2016	-
City of Burbank, PSD	3,695.25	3,695.25			7/12/2016	-
City of Calexico	1,220.35					1,220.35
City of Calistoga	1,251.57	1,251.57			6/13/2016	-
City of Camarillo	3,019.77	3,019.77			6/13/2016	-
City of Chino	3,638.42	3,638.42			3/1/2016	-
City of Chino Hills	3,422.58	3,422.58			3/1/2016	-
City of Colusa	1,305.69	1,305.69			4/5/2016	-
City of Corona Water Utilities	4,573.53	4,573.53			2/23/2016	-
City of Davis Public Works Dep	3,154.36	3,154.36			3/1/2016	-
City of Delano	2,957.13	2,957.13			4/5/2016	-
City of Downey	3,494.21	3,494.21			3/14/2016	-
City of Escondido	3,851.33	3,851.33			4/18/2016	-
City of Folsom	3,518.67	3,518.68			3/11/2016	(0.01)
City of Fountain Valley	3,031.38	3,031.38			7/6/2016	-
City of Fresno	10,200.60	10,200.60			3/1/2016	-
City of Fullerton	4,106.41	4,106.41			3/8/2016	-
City of Glendale Water & Power	4,182.84	4,182.84			3/31/2016	-
City of Hayward	3,838.53	3,838.53			3/14/2016	-
City of Hollister	2,654.65					2,654.65
City of Indio/Indio Water Auth	3,703.43	3,703.43			4/11/2016	-
City of La Verne	2,778.68	2,778.68			3/8/2016	-
City of Mountain View	3,229.75	3,229.75			3/1/2016	-
City of Napa	3,527.03	3,527.03			3/14/2016	-
City of Newport Beach	3,602.13	3,602.13			4/18/2016	-
City of Oceanside, WD	4,462.35	4,462.35			5/31/2016	-

Member Name	Inv. Amount	Payment	In-Kind	Write Off	Date Paid	Balance
City of Orange	4,325.70	4,325.70			3/1/2016	-
City of Oxnard	4,255.79	4,255.79			8/19/2016	-
City of Palo Alto	3,299.74	3,299.74			8/31/2016	-
City of Pasadena	4,375.90	4,375.90			3/24/2016	-
City of Paso Robles	2,896.50	2,896.50			3/8/2016	-
City of Patterson	2,685.25	2,685.25			3/22/2016	-
City of Petaluma	3,396.19	3,396.19			6/7/2016	-
City of Pismo Beach	2,565.95					2,565.95
City of Pittsburg	3,173.59	3,173.59			3/22/2016	-
City of Pomona	3,947.94	3,947.94			3/22/2016	-
City of Poway	3,128.39	3,128.38			5/6/2016	0.01
City of Redwood City	3,353.63	3,353.63			3/16/2016	-
City of Riverside PUD	6,124.34					6,124.34
City of Rohnert Park	2,748.88	2,748.88			3/14/2016	-
City of Roseville	4,489.15	4,489.15			4/11/2016	-
City of Sacramento	9,677.22	9,677.22			4/11/2016	-
City of San Buenaventura	3,752.97	3,752.97			3/1/2016	-
City of San Clemente	3,167.23	3,167.23			3/29/2016	-
City of San Diego	17,275.01	17,275.01			4/11/2016	-
City of San Jose, Environmenta	3,895.73	3,895.73			3/8/2016	-
City of San Juan Capistrano	2,958.56	2,958.56			6/13/2016	-
City of San Luis Obispo	2,939.49	2,939.49			3/8/2016	-
City of Santa Ana	4,762.28	4,762.28			4/11/2016	-
City of Santa Barbara, Public	3,498.66	3,498.66			3/29/2016	-
City of Santa Cruz Water Dept.	3,284.02	3,284.02			3/14/2016	-
City of Santa Maria	3,435.19	3,435.19			3/22/2016	-
City of Santa Monica	3,248.29	3,248.33			6/21/2016	(0.04)
City of Santa Rosa	4,350.27	4,350.27			2/23/2016	-
City of Shasta Lake	2,550.71	2,550.71			2/24/2016	-
City of Soladad	1,353.36	1,353.36			5/16/2016	-
City of Sonoma	2,572.26	2,572.26			3/4/2016	-
City of Stockton	4,857.94	4,857.94			4/25/2016	-
City of Turlock	3,644.54	3,644.54			3/29/2016	-
City of Upland	3,544.20	3,544.20			3/1/2016	-
City of Vacaville	3,600.01	3,600.01			6/7/2016	-
City of Vernon	1,470.42	1,470.42			3/14/2016	-
City of Yreka	2,524.77	2,524.77			3/8/2016	-
Coastside County Water Distric	2,653.80	2,653.80			3/1/2016	-
Contra Costa Water District	6,927.94	6,927.94			8/9/2016	-
Crescenta Valley Water Dist.	2,744.40	2,744.40			6/13/2016	-
Crestline Village WD	2,538.78	2,538.78			3/1/2016	-
Cucamonga Valley WD	5,309.65	5,309.65			3/1/2016	-
Dublin San Ramon Services Dist	3,187.05	3,187.05			6/7/2016	-
East Bay Municipal Utility Dis	19,028.25	19,028.25			3/14/2016	-
East Orange County WD	1,252.09	1,252.09			6/16/2016	-
Eastern Municipal WD	9,824.25	9,824.25			3/4/2016	-
El Dorado Irrigation District	4,501.86	4,501.86			3/11/2016	-
El Toro Water District	2,958.54	2,958.54			3/1/2016	-

Member Name	Inv. Amount	Payment	In-Kind	Write Off	Date Paid	Balance
Elk Grove Water District	3,016.91	3,016.91			3/1/2016	-
Elsinore Valley MWD	5,214.60	5,214.60			3/22/2016	-
Fair Oaks Water District	3,077.81	3,077.81			6/7/2016	-
Fallbrook PUD	2,972.11	2,972.11			4/5/2016	0.00
Foothill Municipal WD	1,558.00	1,558.00			3/8/2016	-
Forestville Water District	1,231.68	1,231.68			3/1/2016	-
Golden State Water Company	16,367.73	16,367.73			3/8/2016	-
Goleta Water District	3,267.42	3,267.42			3/29/2016	-
Great Oaks Water Company	3,340.89	3,340.89			3/10/2016	-
Helix Water District	5,004.60	5,004.60			4/19/2016	-
Hidden Valley Lake CSD	1,277.32	1,277.32			3/14/2016	-
Hilmar County Water District	1,272.18	1,272.18			3/8/2016	-
Indian Wells Valley WD	2,929.73	2,929.73			3/10/2016	-
Inland Empire Utilities Agency	3,781.00	3,781.00			6/2/2016	-
Jurupa Community Services Dist	3,946.42	3,946.42			3/14/2016	-
Kern County Water Agency	3,280.00	3,280.00			4/5/2016	-
Lake Arrowhead CSD	2,651.16	2,651.16			3/1/2016	-
Lake Sherwood CSD	1,247.30					1,247.30
Lakeside Water District	2,696.40	2,696.40			4/20/2016	-
Las Virgenes MWD	3,572.52	3,572.52			3/4/2016	-
Long Beach Water Department	6,936.39	6,936.39			6/7/2016	-
Los Angeles County Waterworks	6,197.43	6,197.43			4/5/2016	-
Los Angeles Dept. of Water	39,462.18	39,462.18			6/16/2016	-
Los Osos CSD	1,285.57	1,285.57			7/22/2016	-
Marin Municipal Water District	4,785.38	4,785.38			3/8/2016	-
Marina Coast Water District	2,607.84	2,607.84			3/1/2016	-
Mesa Water District	3,606.79	3,606.79			3/8/2016	-
Metropolitan Water District	15,000.00	15,000.00			3/22/2016	-
Mid-Peninsula Water District	2,693.31	2,693.31			6/2/2016	-
Mojave Water Agency	3,280.00	3,280.00			6/2/2016	-
Monte Vista Water District	3,351.65	3,351.65			4/5/2016	-
Montecito Water District	2,639.32					2,639.32
Moulton Niguel Water District	4,997.47	4,997.47			3/8/2016	-
Newhall County Water District	2,995.67	2,995.67			3/14/2016	-
Nipomo Community Services Dist	2,570.09	2,570.09			3/14/2016	-
North Coast County WD	2,793.43	2,793.43			3/1/2016	-
North Marin Water District	3,239.19	3,239.19			3/22/2016	-
Occidental Community Services	1,192.99	1,192.99			3/22/2016	-
Olivenhain Municipal WD	3,663.89	3,663.89			5/31/2016	-
Ontario Municipal Utilities Co	4,441.80	4,441.80			3/1/2016	-
Orange Vale Water Company	2,641.00	2,641.00			5/31/2016	-
Otay Water District	4,631.62	4,631.62			4/18/2016	-
Padre Dam Municipal WD	3,387.87	3,387.87			5/24/2016	-
Palmdale Water District	3,729.66	3,729.66			6/13/2016	-
Placer County Water Agency	5,032.06	5,032.06			6/7/2016	-
Purissima Hills Water District	1,324.89	1,324.89			3/14/2016	-
Rainbow Municipal Water Dist	2,804.92	2,804.92			6/13/2016	-
Ramona Municipal WD	2,746.56	2,746.56			4/25/2016	0.03

Member Name	Inv. Amount	Payment	In-Kind	Write Off	Date Paid	Balance
Rancho California WD	5,804.40	5,804.40			7/12/2016	-
Rio Linda/Elverta Community WD	2,580.07	2,580.07			2/23/2016	-
Rincon Del Diablo MWD*	2,905.80	1,452.90			4/4/2016	1,452.90
Rowland Water District	3,119.33	3,119.33			3/8/2016	-
Rubidoux CSD	2,768.25	2,768.25			3/8/2016	-
Sacramento County Water Agency	5,560.80	5,560.80			3/23/2016	-
Sacramento Suburban WD	4,278.52	4,278.52			4/13/2016	-
San Antonio Water Company	3,280.00					3,280.00
San Diego Cty Water Authority	8,006.00	8,006.00			4/11/2016	-
San Dieguito Water District	2,926.86	2,926.77			5/24/2016	0.09
San Francisco PUC	14,884.24	14,884.24			6/2/2016	-
San Gabriel Valley Water Co.	7,336.97	7,336.97			3/22/2016	-
San Jose Water Company	12,890.87	12,890.87			3/4/2016	-
San Juan Water District	3,841.33	3,841.33			4/18/2016	-
Santa Barbara Cty Water Agency	2,781.00	2,781.00			3/8/2016	-
Santa Clara Valley Water District*	8,006.00	8,006.00			7/26/2016	-
Santa Clarita Water Division	4,081.25	4,081.25			3/1/2016	-
Santa Fe Irrigation District	2,946.34	2,946.34			4/25/2016	-
Santa Ynez River WCD	1,412.98	1,412.98			3/22/2016	-
Solano County Water Agency	8,006.00	8,006.00			6/2/2016	-
Sonoma County Water Agency	3,781.00	3,781.00			3/2/2016	-
South Coast Water District	2,930.95	2,930.95			3/14/2016	-
South Tahoe PUD	2,857.86	2,857.86			3/22/2016	-
Suburban Water Systems	6,035.86	6,035.86			3/14/2016	-
Sweetwater Authority	3,912.51	3,912.51			4/25/2016	-
Sweetwater Springs Water Dist	2,494.86	2,494.86			4/11/2016	-
Tahoe City Public Utility Dist	2,535.02	2,535.02			3/1/2016	-
Tehachapi-Cummings City Water	1,558.00	1,558.00			3/22/2016	-
Three Valleys MWD	3,781.00	3,781.00			7/12/2016	-
Town of Windsor	2,741.50	2,741.50			3/8/2016	-
Trabuco Canyon Water District	2,573.93	2,573.93			6/13/2016	-
Triunfo Sanitation District	2,610.90	2,610.90			3/8/2016	-
Tuolumne Utilities District	2,812.67					2,812.67
Upper San Gabriel Valley MWD	3,280.00	3,280.00			3/8/2016	-
Valencia Water Company	4,124.57	4,124.57			3/4/2016	-
Vallecitos Water District	3,546.72	3,546.72			5/6/2016	-
Valley Center MWD	3,573.91	3,573.91			4/18/2016	-
Valley of the Moon WD	2,643.37	2,643.37			3/8/2016	-
Ventura Co. Waterworks Dist #1	3,313.13					3,313.13
Ventura Co. Waterworks Dist #8	3,734.88	3,734.88			3/22/2016	-
Vista Irrigation District	3,690.15	3,690.15			4/25/2016	-
West Basin MWD	8,006.00	8,006.00			3/8/2016	-
Western MWD of Riverside	5,205.54	5,205.54			4/4/2016	-
Yucaipa Valley Water District	3,076.51	3,076.51			3/10/2016	-
Zone 7 Water Agency	3,280.00	3,280.00			3/1/2016	-
TOTAL GROUP 1 DUES BILLED	787,395.67	757,243.45		-		30,152.22

Member Name	Inv. Amount	Payment	In-Kind	Write Off	Date Paid	Balance
GROUP 1 DUES TO BE BILLED IN JULY 2016						
California American Water	9,782.78	9,782.78			9/29/2016	-
Carmichael Water District*	3,013.28					3,013.28
Channel Islands Beach CSD*	1,256.74	1,256.74			8/1/2016	-
City of Anaheim PUD	6,149.02	6,149.02			8/9/2016	-
City of Beverly Hills*	3,033.28					3,033.28
City of Coachella*	2,807.06	2,807.06			9/22/2016	-
City of Cotati*	2,474.44	2,474.44			8/9/2016	-
City of Garden Grove*	4,075.88	4,075.88			8/16/2016	-
City of Huntington Beach*	4,737.10	4,737.10			8/16/2016	-
Irvine Ranch Water District*	6,985.04	6,985.04			8/9/2016	-
Municipal Water District of Orange County*	8,006.00	8,006.00			8/19/2016	-
Park Water Company	3,418.57	3,418.57			8/15/2016	-
TOTAL GROUP 1 DUES TO BE BILLED	55,739.19	49,692.63		-		6,046.56
TOTAL GROUP 1 DUES	843,134.86	806,936.08		-		36,198.78
GROUP 2 DUES						
The Bay Institute	282.00		282.00		8/1/2016	-
Ceres	282.00	282.00			4/5/2016	-
Daily Acts	282.00					282.00
EcoLandscape California	282.00					282.00
Friends of the River	282.00					282.00
League of Women Voters of CA	282.00	282.00			4/11/2016	-
Natural Resources Defense Cncl	282.00					282.00
Pacific Institute	282.00		282.00		8/1/2016	-
Sierra Club California	282.00					282.00
Surfrider Foundation	282.00		282.00		8/23/2016	-
TOTAL GROUP 2 DUES BILLED	2,820.00	564.00	846.00	-		1,410.00
GROUP 3 DUES						
A&N Technical Services	532.00	532.00			3/29/2016	-
Act Inc. Metlund Systems	532.00	532.00			5/6/2016	-
Alliance for Water Efficiency	372.00	372.00			3/8/2016	-
Association of CA Water Agcy	372.00	372.00			5/6/2016	-
Aquacraft, Inc.	532.00	532.00			4/18/2016	-
Badger Meter, Inc.	797.00					797.00
Bay Area Water Supply & Cons.	372.00	372.00			3/8/2016	-
Bill Jacoby Water Resources	372.00	372.00			3/16/2016	-
Blue Watchdog Conservation	532.00					532.00
CA Landscape Contractors Assn.	1,063.00	1,063.00			2/23/2016	-
CA Public Utilities Commission	372.00	372.00			5/6/2016	-
CA State Water Resources	372.00	372.00			3/4/2016	-
California Nevada Section AWWA	372.00	372.00			3/1/2016	-
California Water Association	1,063.00	1,063.00			3/23/2016	-

Member Name	Inv. Amount	Payment	In-Kind	Write Off	Date Paid	Balance
Chino Basin Water Conservation	372.00	372.00			6/2/2016	-
Dendron Landscape Management	372.00					372.00
Dropcountr, Inc.	372.00					372.00
El Dorado County Water Agency	372.00					372.00
Ewing Irrigation	1,063.00					1,063.00
Fluidmaster, Inc.	797.00	797.00			3/22/2016	-
HF&F Consultants, LLC	372.00	372.00			3/4/2016	-
High Sierra Showerheads	532.00	532.00			8/16/2016	-
Irrrometer Company, Inc.	532.00	532.00			3/1/2016	-
Land Life Company	372.00	372.00			8/25/2016	-
Landscape Integrity Films & Ed	372.00	372.00			3/4/2016	-
Maddaus Water Management	532.00	532.00			10/25/2016	-
Maureen Erbeznik & Associates	372.00	372.00			5/16/2016	-
MC Engineering	532.00					532.00
Monterey Peninsula Water Manag	372.00					372.00
NDS, Inc	797.00					797.00
Neptune Technology Group	797.00			797.00	8/16/2016	-
Niagara Conservation Corp	797.00					797.00
OmniEarth, Inc.	372.00	372.00			3/14/2016	-
P.I.P.E.	372.00	372.00			5/6/2016	-
Rain Bird Corporation	1,063.00	1,063.00			3/1/2016	-
Regional Water Authority	372.00	372.00			3/1/2016	-
Smart Utility Systems	532.00	532.00			3/8/2016	-
Stanford Utilities Department	372.00	372.00			3/25/2016	-
Water Forum	372.00	372.00			11/3/2016	-
Water System Optimization, Inc	532.00					532.00
WaterSmart Software	372.00	372.00			4/18/2016	-
Western Policy Research	372.00					372.00
TOTAL GROUP 3 DUES BILLED	22,113.00	14,406.00	-	797.00		6,910.00
TOTAL DUES BILLED/TO BE BILLED	868,067.86	821,906.08	846.00	797.00		44,518.78